as to Future of the

Automobile.

GREATER THAN EVER

Recorded an Overwhelming

Vote of Confidence.

"The 1914 automobile show which has

"If anything had been needed to show

the life of the country that nothing un-

"if the show had done nothing more

that, after all, ours is one of the great-

"The new administration, recent leg-

in the industry itself may have caused

have I personally ever seen any cause

on the business conditions of the last

"The winter crops are the largest ever

raised in the country. The spring wheat

country as a whole, is highly satisfactory.

business the country over

INTEREST OF PUBLIC

Enthusiasts Throng Aisles Up to Closing Hour of Great Exhibition.

SALES EXCEED THOSE OF PREVIOUS YEARS

Exhibitors Spend Greater Part of Night in Getting Goods O t of Palace.

TO MAKE TOURING, EASY

Goodrich Has Bureau for Motorist Going Abroad.

aire will appreciate the touring service

means of assistance and do prosperity by H. W. Ford, president of everything in their power to make foreign chies, following customs requirements contract to dealers during the show 4,250 and treasury department rules, that are cars-and only kept their dealers' sales

Americans to obtain passports without uter, booked orders for seventy-right re-Welly. To offset this annoyance and tail sales. ant this company arranges through its dent of automobile conditions since the horns: Associations, such as the Touring Club of France, the Association Generale Autohaly in Milan. All our guidebooks and neterized the 1914 show. He said: can be referred to by calling at the

HELPED IN MOTOR TEST

Bosch Magnetos and Plugs soundness of the country ultimately de- this kind of signalling apparatus. Went Through Without a Miss.

If the accessories fitted to the Moline-Seted a 536-hour test, none showed up nity to buy it are evidence that there is more prominently than the Bosch magste and plugs. These important attri- plenty of real prosperity distributed the of the engine were subjected to a through all walks of life in this country. difficult trial, baying passed through the IN-hour test, the preliminary runs, the Musepower test and the five-hour econtmy test without being touched or ad- nound fisted in any reasurer. Neither the mag-Bets nor plags missed an explosion during

An idea of what the ignition system performed during the 236-hour test may be of dealers' prospects are among the emmined when it is considered that over MANGE,000 sparks were produced by the Marneto and 11,088,000 sparks passed arrows the electrodes of each of the four plags, It took just 89,704,000 separate movements of the magneto contact breakor to produce these sparks.

HUPMOBILE MEN GATHER Attend Annual Supper by Chas.

E. Riess, Local Distributer. entire output at the New York show if The annual supper tendered by Charles we had been willing to make larger b. Riess to his Hupmobile dealers in the wholesale allotments to the dealers who

sent room of the Hotel Astor on Friday signed up. evening was a huge success, more than hundred guests being present. Ar Riess presided, with Harry Fosdick, are aiming to secure an even distribution

f the Fosdick-Wentworth Company, of of our cars throughout the whole coun-Mor. as toustmaster. Addresses were try, and accordingly have reserved a good hade by R. G. Neighbors, sales manager share of our output for assignment at the of the Hupp Motor Car Company; C. G. Chicago show." Poole, Mr. Steenstrup and Thomas M. Hanton. The last named piloted the Hup-booth, which made it difficult for intendbooth, which made it car as carefully ing buyers to view the car as carefully ing buyers to view the car as carefully ing buyers to view the car as carefully

Riess gave a very interesting talk has arranged to have a special exhibit of the to the necessity of consideration the Saxon at his showrooms in 57th street, by dealers in order to secure the maxisales results, and dwelt at length Thursday. the brilliant prospects for a record caking business next spring.

AUTOMOBILES.

2. TIRES while they last, 32x31-ce, \$11, 20x3, special price, \$8, al price, \$10, 33x4, 35x44-33x4, 34x4-2, Q. D. or Clincher, \$15-are suaraneed 4,000 miles, Par-mberland at. Brooklyn. Telephone

AUTOMOBILE INSTRUCTION IN MISTRUCTION Largest & Best School to U. S. Send for books al case for Nomeo. West Side Y. M. C. A. Manufacturing Company against the Au-

TWO "SIXES" WHICH CAUGHT THE EYE OF HUNDREDS AT THE AUTOMOBILE SHOW WHICH CLOSED LAST NIGHT ANALYZESTANDARDS IN NATIONAL LIFE



many important details, such as obtaining passports, crating ears, securing lia great record for popularity, sold on A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY

The chief difficulty is that local regu-lations abroad are, in some cases, exceed-lations abroad are are also are

touring bureau membership for foreign carly days of the industry, was emphatic. The opinion is a record for length, in

cane caused wide discussion among the should learn their lesson early automobile accessory men at the dinner,

Rolled to Remove All Kinds

of Impurities - Then

Chemicals Are Used.

combed, until not an impure particle re-

mains, the gum intended for tires is put

resembles a great laundry.

The reck of the rubber being cleansed.

There an absolutely even temperature

Chatfield, of the United States District the larger factories, such as that of the with a sheet of rubber, the fabric is sent

lumpy, is sent to the drying room.

Court for the Eastern District of New York, in the suit of the Loveil-McConnell After being dried the gum is mixed tically becoming a part of it.

Treatment of Rubber for

Steamed, Combed and with chemicals to give it the consistency

and water odor which usually clings to sea island cotton, of which every inch

laundries. When clean the rubber is has been inspected for flaws, and which

rolled into ragged sheets and, mottles and can withstand a pulling test of three hun-

is maintained day and night, special tre is begun the fabric must be frie-tioned, or rubberized. Every mesh must be completely and evenly filled, or fabric to the day of the da

ployed class. Salesmen, office men who

want to get out of doors, clerks, insurance

means that the factories, stores and all

sorts of companies by which these persons

are employed are doing good business and

me absolutely that business men have

every reason to be sanguine over the

prospects for the coming year.

"Our experience at the show convinces

"We could easily have disposed of our

"Naturally, with a comparatively lim-

Owing to the crowds around the Saxon

as they would wish, L. A. Van Patten

KLAXON PATENTS UPHELD

Judge Chatfield Renders Decis-

ion Against Other Concerns.

One of the important happenings in the

motoring world that was overlooked dur-

Court for the Eastern District of New

ited output-12,000 for our first year-we

the ready money to pay for them,

paying good salaries.

, are buying Saxon cars and have

The Sakon company, where ear mode a rest accord for popularity, add on a contract to dealers during the show £129 of AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF ARTSHIRE AND AYRSHIRE, SCOTLAND. A LOZIER "SIX" IN FRONT OF THE BIRTHPLACE OF ROBERT BURNS, COUNTY OF ARTSHIRE AND AYRSHIRE A

it is a far cry from the ordinary com- keep a chauffeur or a garage force busy mercial rubber hand used on every desk looking after his car, but a great many to a walking stick that many expert rub- Overland owners drive and look after ber men decided was abony. In fact, the their own vehicles, and that is why they The care of a medium priced car, such

before it can be used. In the compound-

quality. A good and necessarily expen-

sive compound is used if the latter is the

dred pounds, is the Firestone standard.

thoroughly impregnated.

for which they are intended.

CYCLE CARS A NOVELTY

Mere Bigness No Longer a Di-

Building of Auto Tires which ended yesterday were the cycle cars. While few in number, they were sufficient to make a new era in self-propelled vehicles, and they attracted much attention, from those looking for some thing simpler, lighter and cheaper than

While there have been many attempts ng room the first stand is taken by the in the past to introduce the low priced. manufacturer either for cheapness or simple vehicle, they have mostly failed because the average man would not buy something that looked less like an autoend in view, and a poor compound if the mobile than the machine owned by his former is desired. Steel rollers grind the neighbor. To-day conditions seem to Scrubbed in great vais, steamed and chemicals into the gum until the latter is have changed. The standing of a man in his community is not so much affected Then, passed between the big, steam by the size and number of cylinders in through the first steps of its transforma- heated rollers of the calender machines, his car, and as a result the buyers are

bollers and big wringers, in appearance thicknesses, depending on the purposes Particularly abroad has this proved Meanwhile, the fabric, the foundation of There the roads are dotted however, is like anything but the soan the tires, has been prepared. The best the little cars, which get about with surprising speed, in spite of their small motors and economic, tuel needs. This is due to light weight, which, in turn, is due to leaving out all but the essentials Before the actual work of building up a and reducing these to the simplest and

motorcycle mechanism."

MOTOR PLAYS PART AUTO ENGINEERS

Henry Souther Points Out Hugh Chalmers Optimistic Benefits of Co-operation by Manufacturers.

SAVES MONEY FOR MAKER AND BUYER

Producer and Consumer Save by Manufacturer Declares Show Has Standardization of Parts and Get Better Car.

In a keen analysis of the benefits that have accrued to the automobile manu- just closed is the crowning proof of the facturer through the standardization work soundness of the foundation of the autoof the Society of Automobile Engineers, mobile industry," in the opinion of Hugh Henry Souther, chairman of the stand-Chalmers. The Detroit manufacturer last ards committee, speaking last night at night declared that the future of the the annual banquet of the society at the motor car industry can only be regarded Hotel Plaza, made a strong appeal for a with optimism. closer relation in standardization work between the engineer and the manufact- that the motor car is so deeply rooted in

Mr. Souther pointed to the large part toward can happen, the New York show played by the Master Car Builders' Asso- has certainly furnished the evidence. I ciation and similar bodies in evolving do not remember any New York show standards for their industries, saying that which has been more satisfactory from in each instance the manufacturers gave every point of view. Throughout the complete support and financial assistance week the attendance has been gratifying. to the work of the engineers, realizing ly large; certainly sufficient evidence that that on their efforts rested the ultimate there has been no falling off in public interest. The buying has been heavy; a success of the respective industries. The management that carries stand- positive indication that money is not

ardization to the nighest degree of per- tight and that general business condifection must succeed," said Mr. Souther. tions are not unsettled. "To be specific, it is not possible, for instance, to produce a good cheap car than make those in the industry who made up of parts that are not standard- have looked darkly upon the future see "In the matter of greater co-operation est businesses in the world," said Mr.

in standardization work, why should not Chalmers, "a business of which we should the engineers and the manufacturer who all be proud and in which we should have must co-operate in the factory work to- every confidence,-it would still be the gether in the greater field of standards best show ever held in New York. I think the show has proved conclusively that the for the industry at large?" Referring directly to the automobile in-

dustry, the speaker declared; "It is a of the industry, Just at a time when it grave mistake to think, as some do, that is sure to do a great good, the motor car the business man can find no useful place, business has received an everlasting vote in the society. On the contrary, the busi- of public confidence, ness man accelerates the action of our standards committee wherever one is islation and the continued settling process found as a member. In part the speech of Mr. Souther fol- some possimism. In none of these things

"The user of the motor car is benefited for anxiety. In my opinion the adminis-

by the efforts of our organization, inas- tration has not wilfully done a single much as a better and cheaper car can be thing inimical to the country's be obtained than would otherwise be pessi- ness interests. The nation is too big and ble. The industry as a whole, including founded on too solid a basis seriously to stockholders and employes, benefits, be- be affected by the unrest which, in some cause the standardized car reaches more quarters, is always attendant upon a people, being as it is both cheap and good. change in government. "Our industry is responsible for hun- | "I have recently given some careful dreds of special details of construction, study to exhaustive authoritative reports of benefit neither to producer nor consumer. These cost money which would year. In them I find nothing but optimbe much better spent to improve quality or to save and thereby lessen cost. Our committees are avoiding all of these unfortunate details of construction.

yield in the Northwest is average. The "Changes often seem advisable in out crop is the third largest on record. points of special detail, and this in turn There is a falling off in the corn crop, but means loss in production and a higher even in the sections where the corn crop price to the consumer. Details of con- was smallest there was a good wheat struction that have passed through the crop, precluding any alarming situation hands of our committee are those which The cotton market is strong. In a word, have been through all the changes likely there is every reason to be more than to be made. All of this is waste, and satisfied with the agricultural situation some one must pay the bill. As usual, The railroad situation, regarding the the public finally pays.

"What we are doing, therefore, is to From the financial viewpoint, it is signifisave money for the producer and for the cant that during the last year there was consumer, and at the same time make no stringency during the time when crop possible the production of a better ar- movements require most money.

"How, then, can we anticipate anything but a notable recovery in all lines of

rect Appeal to Buyer.

conventional constructions.

The washing room, with its tubs. the gum is rolled into sheets of varying considering other things than mere big-

lightest forms.

The cycle car is partly an outgrowth of the motorcycle, and gets its name from moved from the air in the drying room separation is likely to occur when the fact. It is an attempt to combine the before it is blown over the gum, and in finished tire begins its work. Together simplicity, light weight and low cost of simplicity, light weight and low cost of the motorcycle with the appearance and Firestone company, a fortune in rubber through calender machines, the rubber earrying comfort of the automobile. It being crushed into the cloth and prac- is, therefore, "automobile outline and

SAXON \$395

Exhibition Monday

See This Wonderful Car at Our Showrooms

All day tomorrow the snappy, staunch little Saxon, which drew such crowds at the Automobile Show, will be on exhibition at our sales-

Demonstrations will be given from 9 a. m. until 9 p. m. daily during Monday, Tuesday, Wednesday and Thursday.

Tomorrow is your best opportunity to see the Saxon and arrange for a demonstration. Now is the time to place your order, for our

allotment is being rapidly sold. L. A. Van Patten, Inc.

> 251 West 57th St. 75 feet west of Broadway.